



First 5 Ventura County Data Management Services RFP Q&A

Posted 4/2/2021

Can you confirm how many total users would utilize the system?

At this time, we are anticipating that First 5 Ventura County will have between 20-35 internal users and approximately 10-15 external users.

How many sub-contractors or funded partners do you work with?

In FY 2021-22, First 5 Ventura County will be implementing the majority of our initiatives in-house. Certain services will be contracted out to local service providers. As such, we expect to have 3 funded partners, which may increase as new services/programs/initiatives are identified.

Do you have a specific budget in mind for this RFP?

We have not listed a budget for this RFP.

Posted 3/31/2021

Can companies from Outside USA can apply for this? (i.e. from India or Canada)

We are unable to give a definitive answer at this time. If you are interested in this project, you would need to submit a proposal to be considered.

Posted 3/30/2021

Do we need to come over there for meetings?

In-person meetings will not be required, as meetings can be conducted virtually.

Can we submit the proposals via email?

Yes. Proposals will only be accepted via email to: assistant@first5ventura.org.

Is this RFP different from the previous "RFP Childcare Management Software Pilot"?

Yes, although any vendor is welcome to submit a proposal, should they have a system that could meet the requirements of both RFPs. This RFP is designed to identify a vendor that can provide a web-based platform for collecting the range of First 5 Ventura County program participant demographics, services and assessment data, functionality for our staff providing case management for families, as well as our internal processes of managing funding applications, grants, and reporting systems. The Childcare Management Software Pilot RFP is to identify a vendor that can provide a system



specifically for local childcare providers to automate their business processes, particularly with enrollment and family tuition collection.

How many children served, staff needing training and partner staff for training?

In Fiscal Year 2020-21, First 5 Ventura County initiatives provided services to approximately 2050 parents and children. The number of staff needing to be trained has not yet been determined, as it will be dependent on the on-going design of our programs. Currently, we anticipate that First 5 Ventura County staff needing to be trained on the system will be between 20-40 individuals. Funded partner staff that will need training is expected to be between 20-40.